




 Micons hini fuiuaion iin

 cess 10 education in jail
Mombers of the Royal
Family are backing a new Family a are backing a nee
effor to reward excellence in the prison service.
The Buter TrusL named
after the laer R.A. Buler.
raised nas
 the first presentaion on
March 17.
The award winners include
a cownan whose good influThe award winners include
a cowman whose good infu-
ence is reflected in inhe lenters he receives from former de-
zaines of a youlh custody
 prisonerstior to whe enced fiscouraged
exportio the Third Wordi.

## Mother's milk worries eased




Women in prison ${ }^{\prime}$ learning crime'



 open debate to stop city alienation

## prison educazion serv

 By Anthony Bevins, Political CorrespondentMr Edward Hearh said hast addressed by Mr Peerer Wall
night that the deep alienation er. Secretary of St Sate fo
of

## 



The teachers' dispute

## Schools face more action on duties

## 

 that will coramand nationalconsent
th our people believe that their voict tas been heard an
listrened to. if as a result of an
open open discussion they do not
feel that uheir ineressis have
been sacrificed for those of privileged groups in our sociIn a speech which reflected
me of the themes recently

long-term problems of the profession prook plasce, of to the
tion would be aten on vom
tary duties That clause is tion would be athen on vollom-
tary duties that clause is
tikely to be breached by the Wakly to be breached by the
Now that the pay dispute is
offrially over, the teachers officially over, the teachers
unions
uill
can concentrate o






##  <br> Nr Robent Key, Conserva- tive MP for Salisbbary, wanted no



## Newspaper revolution

## Maxwell demands job cuts

Mr Roben Maxiwell yester- return for changes in working newspaper industry, be said
day demanded 330 redundan- $\begin{aligned} & \text { oracirce-principally } \\ & \text { the ace }\end{aligned}$ no company bowever solid

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## 5


$\qquad$ TV

## Today gets off to a shaky start

| Yesterday Today was pospuned unil tomorrow for many readers who were un- able able to buy a copy of Mr Eddy Shah's colour rahlioid newspa |
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| Lew prinuing trouble w |
| 年esses in distribution were |
| non-arival in areas of England and Wales. The paper is |
| giand and Wales. The paper is not yet distributed in Scotland. |
| lanc. |
| dh had sold out by mid- |
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 ur suaceess" any judgernent
 teacher
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The de sextement and sraks are
due to begin on Fiday under
an independent panel chaired an independent panel chairec
Thi Ionn Wod
The panel has six months to
come up with a package of reforms winh a package or
CA techersi association was
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because of because of rectimininations be-
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The pressional Ascocin. The Profscional Associa-
tion of Teacher a nostike
mion with 42.000 members, was forced to leave meme meert,
ing by represenativives of the

## Quaker is <br> vetoed

as bishop

## By Our Religious Affairs Correspondent

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$\qquad$caurciman reconily nominat-
der for bishopric in Welling
ton. New Zatand has boen
vetoed for the position on thevetoed for the position on the
apparcui grounds that he is a
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sanding commitues of
seven New Zealand dioceses.The bisbops had entered a
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Canon Oestreicher is a
nember of the General Symod
of the Church of England

## Neoeranderss

U kunt nu voor het eerst vanuit het
buitenland deelnemen aan butteniand deelnemen aan do
verkiezingen voor de Tweede Kamer der Staten-Generaal op 21 mei 1986. Uteraard witt U graag gebruik maken
van Uw stemrecht en Uw stem van Uw stemrecht en Uw stem niet verloren laten gaan.
U kunt zich als kiesgerechtigde laten zeggen dat Uw formulier., dat wlie datum door de Rijksinspectie in Den Haag moet zijn ontvangen.
Een Kiesregistratieformulier kunt $U$ Ambassade bij de Nederlandse

38 Hyde Park Gate,
London SW7 6DP
Tel: 01-584 5040

## 'Cloak and dagger fake cash deals of FBI agent and arms dealer'



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## Extra 55 m to help




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fails to halt group
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## Sve fid conecen at Wemble

Bridge sale




## Pubs lack taste, Ronay reports




Wren woke up to find man by bed, court told
 a court martial in Plymourh
was wold yercerdyy.
The sailor tad pulled over bis head, coveriging his fare, and one of his hands.
was under the duvet was under the davet Lncy Clayton, aged 20, said
-1 was completely stunned
and asked hin wiat he was
ding He inst manter wand doing. He. just grunted ante
told meto bang on a minnte
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She added that the sairor
was obviousty drunk He had grunted replies to her ques
tions while kneeting with his
${ }^{\text {'Dial now, pay }}$ Father 'said later' public dead girl telephone trial was abroad'

 | plastiol and Bath yesterday, |
| :--- |
| The British Testen | Account Call service is being

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iclephone boxes. If succesful. in will be exxended. 197. the a a pecrsonal account number. a securiny code and the 1clephone number home or busimess accounts with the
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ments for
holders.
 Protest to halt opium poppies

## BLiminemmer

Rat over plans to to How 200 acres
opium poppies in Britain
Sir Edward Gardner. Con Serve Edward Gardner. Con home affairs select committee
fears the poppeyctop could en
up in the hands of criminal


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## PARLIAMENT March 41986 Province reputation damaged by strike

 Anglo-Irish accord • Hypothermia
## Row over help with heating for the elderly

- Teachers' pay


## Joseph condemns

 NUT behaviour as indefensibleEDUCATIO


FREE

## WITH INTEREST FROM ABBEY NATIONAL



## Private investment＇a vital key to solving council housing crisis？



## Move to bar＇peace convoy＇

THE TIMES WEDNESDAY MARCH 51986

## Television slot for Tilibuster

 Hamaisum momitot Nond

Westland staff being lured to Continent By Tim Jones Workers at Westand have
beer urged not to respond 0
local newspaper adverise－ local newspaper adventise－
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## 25 foreign

 diplomats ordered to leave Bifinitatas stbon The number of foreign dip－lomats ordered out of Briain afier commiting criminal of
inces doubled last year．ac－ arding to Foreign Ofice They showed ihat 25 diplo－ nats were withdrawn ap lile
Foreign Oifices request last
and year compared with 13.3 in
1984 ．Almost half were for
drinking and driving offences． There were also six inci－
denis of theft．three of inde－ cency and two serious traffic
offences．One diplomat exas
expelled for illeal．possestion xpelled for iliegal possession
of firraarms anoher osiug
charges and anothcr for failing lo abide by a courr order．
The Foreign Office has a
policy of in naming the policy of not naming the
culprits of identifing the
couniries they reprosent However，several cases
have been in ine new．One
involved Mr Imail Uyirwolh． an education nocunsellor al the
Uganda High Commissio The man who defied the
oun order was Mr Ahmed Roun order was Mr Ahmed
Rajab．．he Syinan who claimed
dijlomatic diplomatic immunity when he
refiused to leave his Kensing－ refised to
Lon home． wh Foreign office official
said the increase in diplomatic
wilhdrawals stemmed from
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Papper last April after the
Libvan embassy shooting the Allogeth
 iplomats．Its policy is io
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Official statistics guide
Pot－pourri of facts on birds and biscuits

## 

## STILLTAX－FREE GT1 5 G1

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& \text { £1 today could mean } \\
& \text { up to } £ 130,000 \text { when your } \\
& \text { family needs it most. }
\end{aligned}
$$ Protect jour family now－because ynu may never find a

betuer chance thain this． You may already be Insured，but if you haven＇t looked
at your insurance in the last few years you may find your family inder protected．You may even have insurance th
about to run out．
 what would
protected？
Whatever your needs，you＇ll find this high value－low
cost plan ideal．＂term insurance＂，long recognized giving more pure protection for your money than any other
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used to provide maximum protection for your family in the used to provide maximum prom
event of your untimely death．
Special introductory offer． And．since Its soe easy to put off an important decision like
this，weve ve made it especially easy toapply You Yeyonly $£ \mathrm{l}$
for your first month＇s protection－and you apply direct tion wour first mon
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 much money when they need nt most．and that could mean
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an application form lor vour wife or husband 1 fou have any
queries．telephone our hol


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Unita may bargain
for hostages' safety


Namibia's August deadline

Botha gets Eat London want to

Rebel of Khyber Pass agrees to armistice

##   thc Nonh West Fronier Prov- sitter hhe talks. the governor nce. He wan ocused laet last Maid Malik oookikel had eear of leading bloody tribal pledged suppon lor Pakistan's  <br> Exile's stylish return   



## Cardinal Sin reports back to the Pope

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## Hunt for <br> Marcos <br> riches in <br> London

The Philippines Goveru nent is planning to hire Goverum
of Britisb soliciors as part of its worlicwide efort to claw
back tbe lill-giten gains of back tbe ill- eotiten egains of
former President Marcos. bis
family and close associates A special governmental
commission whose chairman
has the staus of a cabinet has the slaus of a cabinet
minisler. has been set up in
Manila
property of the down down tbe propery of the former Presi-
dent and antempt to have it
relurned to the Philipine
people.
$\begin{aligned} & \text { Th } \\ & \text { the } \\ & \text { Mar } \\ & \text { pro } \\ & \text { Sw } \\ & \text { w } \\ & \text { he } \\ & \text { Lh } \\ & \text { an } \\ & \text { sid } \\ & \text { Sal } \\ & \text { Sal } \\ & \text { as } \\ & \text { co } \\ & \text { is } \\ & \text { be } \\ & \text { hil } \\ & \text { Sa } \\ & \text { Sal } \\ & \text { e }\end{aligned}$


## Arms negotiators break off without making progress



## 


 Nond proposals and the Geneva
arms talks were discussed
yesterdy during a meeting
bewen Sir Geoffrey Howe
 cial arms alviser.
in he tetter Mrs Thatcher
nill make clear that Britain
intends to go abead wilh its
 missiles to replace the existio
Polaris forme. Howeve sbe
expected
wetcome Soviet expected to welcome soviet
and Americun proposals to
make big cuis in their nuclear
arsenals.


## Soviet halt

to river

## diversion

From Christopher Walker
Moscow
The Kremlin has postponed


Jail told
to hold accused Briton


| Brandt dragged into Kohi scandal |  |  |
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| Sure bas entered mer Chancelor willy Brandi cians mondering wher |  |  |
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## Soviet pilot on trial

 Prian Mry




Upheaval in Egypt Cairo fears trouble in south
\%


## Jihad convenient riots scapegoat



## Sophisticated city smiles



Aborigines plotting revenge on Hawke From Our Correspondent
Sydiey Aboriginal leaders. angered
by the Hawke Government's decision to abandon an ele tion pledge on land riehts
yesterday vowed to realiate yester $\begin{aligned} & \text { diay } \\ & \text { by ow } \\ & \text { tional evening }\end{aligned}$
tional evenss
On Monday On Monday night, the Cabi-
net finaty rejeled a plan to
draw up federal legis draw up federal legislation and
impose it on state govern impose it on sate govert-
mens uniling to accept
preferred land-rights madel. preferred land-rights model.
Mr Gary Foley, an Aborige Mr Gary Foley, an Aborigi-
nala ackivisk said demonstra-
Lions would be staged to disrupt next year's sefence of
hes Ameracs Cup and the
1988 bicentennial 1088 bicentennial celebrations
10 draw international attenlo draw iniernauonal autu-
tion ot un isse.
Land righis for Aborigines Land righs for Aborigines
have iong had the supporior
significant group in ine Labor
 Hawke Government made
an election issue thal in had
and chance of becoming legis any chance
lation,
The dem lation. demise of Aboriginal
The
land righs hopes was sig-
nalled hasi monh durig
 Labor Premier. vowed to re
sign if Canbera ried of orome
him
to submit and Mr Hawk him to submitand ant Hawke
said ohe could appreciate his
objeciions.
$\square$


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THE PRESENT WITH A FUTURE

| rom Micbael Binyon |  |  |
| :---: | :---: | :---: |
| A horrifying picture of a employers to stamp out smug- ment of society, but is now ofa scope and severity that is a |  |  |
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| stroyed by duess is painted in |  |  |
| commission. which says the |  |  |
| $\$ 110$ billion ( $£ 75$ billion) a |  |  |
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| accounts for almost 40 per |  |  |
| Some 75 m |  |  |
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| tween five and six million using it at least once a month: |  |  |
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| people using it once a month. |  |  |
| piled over the past two and a half years and delivered to the |  |  |
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| recommends use of miliiary force and drug testing by |  |  |
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| US Navy surgeon jailed for deaths |  |  |
| Washington (AP) - A surgeon has been jailed for four years and ordered to be dismissed from the US Navy for the involuntary manslaughter and homicide of three patients at Bethesda US Naval Hospi- <br> The court-martial jury of ine naval officers also or- found Bulig guity of causing dered Commander Donal M. the operation-table deauls Billig. who served as chief of heart surgery at Bethesda, to forfeit all future pay and allowances. Afier 90 minutes' delibers- <br> hrough gross surgical errors. Bilig aged 55 and nearly <br> blind in one eye, could have been jailed for up to $11 \frac{1}{2}$ years. |  |  |
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## America slowly being destroyed by drugs, White House is told




China tells travelling officials to behave
 Nakasone decides on Star Wars role for Japan


Confusion Werewot:



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 midethat is Horinichamel






ad Pucsivis weeks this month Verdi



 put on stage and The rival teams have been eyeing
one another at a distance n slightly
surprised at the coincidence. Bon as surprised at the coincidence. But, as
Robin Ray observes sit due deco.
rum operas about Mani, so. why shout
there not be two plays about open
composers?' A. less courrtons ma
 episcave will squabbled furiously feature in Caper Puck
Ray was sin







 Revs eve aftidy sixty simenon
 Verdi prowling around Wales?
hoo. door think so. 1 think you
have of force the rivals out of your
mind althoug I confess so admiring
Robert Stephens greatly in that minders Stephens greatly in in that
Roamer file Chandeson, now in fiectaida, was one of the people we bad in mind for
Puccini. No. 1 worked just with a
great portrait of Puccini before me. great portrait of Puccini before me,
straw hat on his head, a cigarette ever in his mouth. But after a year wive r
 sees bim as one of the great comer.
cal operators. one of the firs.
composers 20 exploit his own music. After Puccini, Robin Ray move
into ballet There will be no mo r into ballet There will Re no more
musical biographies for the time
being although he reckons that
 Gaspard de la nut. which will b
choreographed by Gillian tyne.
 So what is be now? Broadcaster.
actor in playwright
What is on his is gosport What is on hist passion "That'sa question rIve been worry
ing about, ${ }^{1}$ now mat myself
Entertainer. And that was the self Entertainer'". And that was she sell
description Robin Ray's father. Ted
also used.

## Theatre

## Confusion in the werewolf idiom

## The Saxon Shore

 Almeida The opening of Pavid Rad
 miming oinimitity ind ad

Will is mage reputes

ing concrete pyramid- where
Alhark, dey protagonist is
employed as a guard It is not
 with the Roman Territorials
he is also struggling to leann
Latin, while at
 Cambyses (Mr. McDiarmid)
and tums into a werewolf. it is
a busy
As te. pe play opens the
werewolves are back after a


 hoobrang religious duties
taal and agonizing pain As he is played by Gerard
Murphy, a masterly exponent of guilt and physical anguish
it is difficult to pay


 engages the plot when M
Murphy, sweating and deirir
ours, blunders over the wa


Penderecki Festival



Concerts

## American brass in all its splendour

Milo
Fuss
Hos

ci sural layers most convinc-
ingle, conjuring a moment of
magic when the offstage bugle-
nay, conjuring a moment of
magic when the offlage tuple-
call drifted evocatively past a quiet backcloth of tremolo
strings.
Beethoven's astoundingly Beethoven's astoundingly
dynamic Seventh Symphony
illustrated the other side of things. The rhythmic control
was immaculate; Toss brought was immaculate; Fops brought
out some telling devil and in
the Allegretto an outstanding
 what it could do. And yet
somehow the performance as
whole seemed to lack perspecie even involvement;
She finale did not really how
he audience out of their seats the audience out of their seats
at scenhoven surely intended
it should.



Bournemouth Sinfonietta/ Calcraft Six concerts this week and
next in tribute to Joaquin
on next in tribute 10 Joaquin
Rodrigo. the doyen of Spanish composers began on Monday
night with the Bournemouth Sinfonietta who are giving
four of them, Now in his
cighy-fifit year, he composes was present with bis wife to
hear Raymond Calcraf con-
duct 1 wo of his 11 works in
 ions. to the orchestral raper-
Being deprived of sight since the age of three has been
a factor in developing Rod.
apoc musial sensibilities ringo's musical sensibilities shapes much of the imprest- © Andres Schmidt. Yong German bass-barione
monistic style and content of who recently made his British



WE THE LIMBLESS, LOOK TO YOU FOR HELP We come from both world
wars. We come .
Kormalay Korea Kenya. Malaya,
Aden. Cypucuililster and
from the Falklands. from the Falklands.
Now disabled we must look Lo you tor help
Pleasehalipby helping concerto for cello. this one
wien for clan Loyd
Weber and clearly intended Weber and clearly intended
10 o combine a foils lyricism
with some demands on perwith some demands on per-
forminglechnique. 11 chirac-
ter shows monstrous ter snows more cons works
contrivance than other work
of Rodriow with a correspond
ing reliance on ing reliance on ensures that
Mr Lloyd Weber imbued
with ont with only fitful cogency.
The conductor drew warm and expressive response from
the orthesur as also in the
watercolour delicacy of Rod watercolour delicacy of Rod
rimes Dist ont Saroband wild
its evanescent remembrance s evanescent remembrance l
a courtly pats Ravel
So her Gross and Falla's
 manes shat caught the fantimore suncessfsuly than the Noël Goodwin ur Association.




BLESMA
(E)


Craftsmanship across the board keeps Steinway at the peak of perfection.
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## STEINWAY

## 



## SPECTRUM

Geraldine Norman unravels the $\$ 6$ million mystery of the Getty Museum's controversial old master Fake with a fortune at stake?

## Career tips on the tarot cards

| Unfolding of <br> the saga's <br> many secrets |
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 In sedlinin ine painhing Johns

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rruser of the Merropolian Muse
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 Getty Museum.
The wide ephlicity given to the
conroversy al the time of the
purchase pui Alain Tarico on his
 The painting hut with litute succosss
 worked at the Brere Milar, and
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Turned his hand to complete inventions

While limiting himself to um pictures, Cavenaghi was said to mis and orecasonar prly to to have
urned his hand to complete iovenConegliano in the Poldi Pezzold collectioo in Milan has only recentCavenaghi
Lass autumn Tarica approached
The Times and offered costs of sending any scientisiss of
 Getry agreed to receive scientists
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good farso
hut no property qualified scientist would agree to go. Patrimoine Aristique in Brussels
was firts approached sioce it has
done more work painting than any other institution Mascheleinector, acknowledge Litilia painting qualified as becing of
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hut saic hat she could agree to work on it only it in coulide agree to to
hy the Getty iself or the Belgian The Gerty balked at issuing such
 scientists were unwilling to of offend
so influential John Walsh insitution. Geity. then suggesed a compro
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basemen of the imitatioo Romao
villa housing the Geny Museat was highly charged as Walsh Rothe the restorer. and various
assistants gathered to meet the Spiky quessions and elaborat
explanations gradually gave way to

 for another ${ }^{2}$. says Alistair Smith the keeper responsimle for northerp paint-
ings. David Bomford, the scientist in charge adds: "We have seen absolutely
nothing io make us doubt the painting
explain the picture to each other
simultaneously without draping
lrealh. The outraged putic
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Afler
ond hers had aod his assistant took me. hut not tarica, payienty through the re-
sults of their investigatioos. Before
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## history of

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 strange."Ha cites tha treatment of raped angark resting on it and the

 University: Viginially entrustastic about the paiming.
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 seriously by the Getty. A careful
investigation by independent
perts
surtand reve surface is modern, as he asserts. or
even evidenco of the tyo hands he
sees at work. His challenge can no sees at werce His the thyo hands he
longer be ignored.

CONCISE CROSSWORD NÓ 891


SOLUTONTO NO 890




How do gentlemen identify each other?

By their Cheaneys.

[^0]| FIRST PERSON <br> There is no earthly reason - and possibly no heavenly one either read this little piece, but itcould just be that you carry the key to a tragedy that rips mother in this country every day Last night it was my wife's turn. | I shouted upside thumb, <br> drained of their vital force. She was warm but not blue so cated: she hadn't suiffo ated <br> I shouted to my wife as I tupped our beautiful baby upside down and compressed her chest: nhythmically with my thumb, giving her little panic-stricken kisses of life. <br> My wife dialled for an ambulance and then, tratious mother, she produced a little suction device. - a simple pair of tubes and a bottle to clear a child's airway using your mouth - but the damn your mouth - but the thing kept falling apart. <br> In desperation we continwere marvellous, taking the stairs four at a time and to their vehicle in a fiurry of competence and cardiac massage On learning I was a I laryngoscope and to my relief tracheal - tube through her vocal chords to secure her airway, The race was on. For every six chest com- pressions. by the ambulanceman I gave the Ambu bag a squeze to push air into Jessica's lungs. | do my wife as I tipped our beautiful baby |  |  |  | information was recorded meiculously in longhand. then there was a brief c:leatal that seemed pointless: isn'i the post-morem surficient. and how is your ordinaryand souticeman,sioneared though he be. able to interpret exiernal evidence that might indicate |
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## An oil price rise to savour









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MEvix


The old lady of convict island



THE TMMES DIARY

Dateline Parris

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Mine Host





 House room




## Revenge


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 Who's boss?


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 Surfacing again





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nspector Ron Hard bop prepring anonher fruiless in
to hin West Indies?

## Help victims-and beat crime


by John Spencer


## Nicholas Ashford on the battle for European public opinion

 neither superpower could win a
nuchear war an an ans race and
nhe only realistic way to prevent both is frea the Westic wo to negevenent
on the basis of Gorbachoves plar.
He als He also emphasized the steps
which Moscow has aken, oorahly
its seven-month-old unilateral Ireeze on nuclear testing in an
attempt to reduce tension.
This wek tit has been the
Americans tum. Paul Nize.



Take cover, they're talking peace again
the been in London proclaiming
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ps the party congress was about to
 ferences between the European
and Americans about how
respond to Gorbachov, and it
facred that these divisions coul
be revived if the Soviet proposal
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attempts to sow discord betwee
the US and its European allies.
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The Soviel proposal lontrain
 demanding "compensation" for
Briushand French nuclear fores
Instead Gortachov has proposed rent should be frozen at existing
levels and that ther should be a
can on the transfer of Trideni D5 missiles to Britain.
The existsenco of independenty
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plan a his expansion of their
nuclear capacity over the next years In Britan's case the ac-
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 The Americans believe that the
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 on eliminating medium-range
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This could bepme a major
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ado fuel 10 isolationis and anti-
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## Now Nigeria looks for an African answer  The minister was subsequently told hial he had spoken out of furin    




1 Pennington Street, London E1 9pD Telephone: 01-481 4100

## ROADBLOCKS TO PEACE

##   <br>  <br>  <br> HERR KOHL'S TIDE OF TROUBLE


#### Abstract

In recent months there has appeared to be tediously litule doubt सappeared to be thedioussy little doubt about the insely out- come of West Germany's next general ceection, due early in have it, and comfortably. The present coalition of his. own Christian. Democrats. Herr Franz Josef Sirauss's Christian Social Union and Hert Dietrich Genscher's Free Democrats would be returned for another foim ryears in office. Even the personal popularity of the opposition Social more than a small dent in the armour of the Kobl govern- ment The Greens would have all the impact of a tomato hurled ata a tank. That has been the conventional wisdom. This week there is cauise fo a litte more doubt The Koh government has been shakean In local eliections in ihe state of Schleswig-Hostein, where the Christian Democrat voté sunk by almost six percencage points, nearyy an of which went to the Social Democratis Of course local elections. in ions in Britain, are notori, behind this resulh there is also quite exceptional challenge 


 FREEDOM ON A SUNDAY

## .


ON THIS DAY



## LETTERS TO THE EDITOR



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## Gospel to cities



## Lost for words






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## [Birth of the RNLI]   <br> Gospel to cities












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## Staying power



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## Parasitic disease threatens oyster beds


child care

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16 THE TIMES WEDNESDAY MARCH 51986


Fisons preliminary results for 1985 show record pre-tax profits of £72.3 million, up $\mathbf{5 0 \%}$ on 1984.This represents the fifth successive year of major achievement. During the period profits have grown from $£ 3.8$ million in 1980 to their current high.

The growth in profits was accompanied by continued improvement in quality of earnings. Return on capital employed at $23.9 \%$ was up on 1984, whilst earnings per share rose from 18.8 p to 24.3 p.

From a market capitalization of $£ 41$ million in 1981, Fisons is now valued at over £1 billion. Given the strength of the growth in Group profits, the Board is recommending a final dividend of 3.34 p net per ordinary share, making 5.5p net for the full year: a 22\% increase on 1984.

Fisons Formula for Success.
These excellent results reflect careful long-term planning and rigorous followthrough. At the beginning of the decade, Fisons management team implemented a corporate strategy which has restructured and refocussed the Company.

This strategy was based onthe following criteria.

1. To operate only in inherently attractive industries zwith a long-term growth and profit potential.
2. To operate only in industries where Fisons would be a highly effective competitor.
3. To establish a high quality and well motivated management team to ensure efficient implementation.
The success of our strategy is evident from the record results produced by all three of our Divisions, each of which has achieved an all-time high in both sales and profits.

Pharmaceutical Division.
The Pharmaceutical Division has
maintained its position as the leading earner in the Group with sales of $£ 220.8$ million (up from $£ 198.5$ million in 1984) and a record profit of $£ 39$ million, which represents a $25 \%$ increase.

The Division's performance in North America is particularly impressive: sales increasing by over $40 \%$

Applications for the registration of nedocromil sodium were made in a number of European countries; whilst it is premature to make predictions of success until regulatory approvals are obtained,the clinical trials of this product look most encouraging.

Scientific Equipment.
The Scientific Equipment Division is now contributing more than ever to Group performance. Both sales at $£ 358.2$ million and profits at $£ 19.2$ million are records.

Over the past 5 years Fisons has been the fastest growing major supplier of scientific laboratory equipment in the world.

## Horticulture Division.

Fisons horticultural activities have returned profits of $£ 8.7$ million in 1985 , $50 \%$ higher than in 1984 , on a $7 \%$ increase in sales.

This strong performance can be attributed to both the UK and the North American market, where our overall development continues to be impressive.

## Major International Group.

Throughout the 1980's the growth of each of our three divisions has been backed by capital investment and augmented by selective acquisitions around the world.

Fisons is now established as a major international company, with over $80 \%$ of sales made overseas.

## The Future.

It is Fisons intention to maintain its highly successful strategy in the second half of this decade.

From a sound business base we can now look to the future with even greater confidence than ever.




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## NatWest surprises with 20 per cent profits rise

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BT all-clear


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Share success Iar isp Porser Group closed
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## Record year for leasing


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 tor General of Priir Trading succeeds
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Mand successes and Morgan through its successes and
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in simiarr fashion are laughing all the wayito he bank - the Midlang all bank
which happens to own Montagu and which happens 10 own Montagu and
is a larger bank than Morgan Gren-
fell. Argyll cannot afford to rely solely
on the recommendation of the Office of Fair Trading LLightning may not
strike twice. The alternative is strike twice. The alternative is a
higher offer, which is botb a high risk strategy for Argyll and a challenge to the financing ingenuity of Citicorp
and First Boston. But if a higher offer and First Boston. But if a higher offer
did emerge, so too would questions did emerge, so too would questions
about stories now circulating about
the unspoken deals the bold James Gulliver may have adumbrated with
others interested in the future of
Distillers if and in Argyll. Seane name, inevitably, is the really fascinating one is Sir James Goldsmith. The two
Jimmies in harness could poerfully

## Dilemma for Chancellor

## By mid-session yesterday in New York, the long bond was 50 cents

 away from making bistory. Quoted at113.75 , the stock only needed to hit a fraction below $1141 / 4$ before the yield
big figure changed yet again, this time Never in bond market trading,
clain the pundits, have yields fallen so far and so fast Just one month ago, comertahly over 9 per cent and
heading nowhere. It just goes to
show, opine analysts, that the Saudis show, opine analysts,
really do carry huge clout waudisin Western economies. Ten years ago,
they devastated inflation expecta-
tions by raising oil prices, now hey tions by raising oil prices; no
are having the reverse eff.
cutting Western energy costs.
The Fed playing a miserre hand
along with other central banks, received some unexpected help in the
cause of moderating rate cut hopes yesterday from the US Commerce Secretary, Malcolm Baldridge. Bonds
in New York derived a huge boost
it from puhlication of the January
leading indicators, which showed a
decline of 0.6 per cent. This immediately fuelled hopes that the US
economy was so weak that the Fed
would find itself discount rate, as a stimgulant cut the
Enter the obliging Baldridge. He pointed out that the leading in-
dicators index had risen unchecked for the past six months; that hiccups that the December index bad been revised upwards, and that tbe US
would sbow beathy near-term For gilts traders, yesterday was
party time until sterling sagged, as party time until sterling
It is mid-afternoor. It is hard, in the short term, to see provided sterling holds up. Trading
oday will be dominated by hope hat West Germany's central bank On a longer time-scale, the market
has apparently convinced itself that enry to the safe baven of EMS lies Ony a matter of weeks away. But
sterling remains the unknown factor.
It will behove the Chancellor to frustrate market hopes on Budget towards the question of EMS entry. But equally, spare a tbought for his before the Budget -on Marcb 18 -

- 1 and the Cuancellor stands a fair
chance of being well and truly Yamanied. Some claim the true
Budget well be contained in the
erramm clip, availibe after the
Sbeikh, as well as the Chancellor the Sbeikh, as well as the Chancellor, has
spoken.


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THE MEG CROUP



## ICI leads new rise as

 speculators return


## Another record year




One-for-five Provident scrip


Two new directors for Baring Brothers















## Curry begins to stalk Hagler




## TENNIS

Leaders at Queen's



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## HOCKEY

Oxford fail to break the Cambridge spell

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RUGBY UNION: SIMMS STILL HOPEFUL OF FACING FRANCE

## East Midlands are outsiders despite Barbarians changes

## Fleetwood hit by



decision
By Celh Mackin












## Australia rescued

 by Border again
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After the allegations over drug-taking, the race is on to find acceptable alternatives
Restoring the national image with a pill a day







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CRICKET Richardson and Richards go on the rampage

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## Aberdeen Barcelona are depleted but go for tradition <br> refuse to be pessimistic

## By Hugh Taylor




Advocacy for Sunday racing put forward

Highbury pantomime slips into high farce



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England manager's PR exercise down Mexico way
Robson prays for the decent majority


## Eurgop Cubareen FACu

## A Cup

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Uton v Arsenal
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Law Report March 51986 Share exchange is disposal for tax


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## Tweek, 2 weeks, 3 weeks, 4 WEEKS holiday pay per year PLUS... <br> Bank Holiday pay, free word processor training, sick pay scheme and an excellent choice of interesting assignments. <br> BROOK STREET

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## Senior Secretary

## West London




## COftexip La crème SP pour la creme


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THE TIMES WEDNESDAY MARCH 51986
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Concise Crossword page 10.







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## Kremlin war on everyday graft












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